

Message Text

UNCLASSIFIED POSS DUPE

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ACTION EB-05

INFO OCT-01 NEA-05 ISO-00 DRC-01 RSC-01 /013 W

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R 121600Z SEP 73

FM AMCONSUL THESSALONIKI

TO USDOC WASHDC

INFO SECSTATE WASHDC 1551

AMEMBASSY ATHENS

UNCLAS THESSALONIKI 0560

E.O. 11652: N/A

TAGS: BGEN, GR

SUBJECT: HANDLING TRADE OPPORTUNITIES

REF: USDOC 14025

STATE FOR EB/CBA/OCA AND NEA/GRK

1. CONGEN PUZZLED BY CONTENT AD TONE REFTEL AND REQUESTS
CLARIFICATION

2. IN REFERRING CITED INQUIRIES TO COMMERCE FOR ACTION,
CONGEN ACTED IN COMPLIANCE WITH 10 FAM 915.1-C (REV.
12-18-61) AND CA-57, JULY 1, 1965. CONCURRENT LETTERS
TO INQUIRING CONCERNS FOLLOW AND IN ACCORDANCE WITH
SAMPLE LETTER OF ACKNOWLEDGEMENT AND REFERRAL GIVEN AS
ENCLOSURE, AND REFERRED LAST SENTENCE PARA 2, OF CA-57.
THUS UNLESS THESE INSTRUCTIONS SUPERSEDED, OF WHICH
CONGEN NOT AWARE, CONGEN'S ACTIONS
ON INQUIRIES COMPLY STRICTLY WITH EXISTING DIRECTIVES.

3. CONGEN ALSO PREVIOUSLY UNAWARE THREE COMPANIES CITED REFTEL
HAD "BOMBARDED INNUMERABLE POSTS" WITH SIMILAR "UNJUSTI-
FIED REQUESTS". SUCH INFORMATION PROVIDED
POSTS IN GOOD TIME WOULD BE MOST HELPFUL.
WAS INFORMATION MADE AVAILABLE CONCERNING THESE COM-
PANIES, AND IF NOT COULD THIS BE DONE IN FUTURE?

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4. AS STATED OUR A-67, AUGUST 14, PRESENT METHOD OF
HANDLING AGENT/DISTRIBUTOR INQUIRIES DIRECT FROM U.S.

FIRMS IN ACCORDANCE 10 FAM 915 INVOLVES HEAVY AMOUNT
PAPERWORK, IN ADDITION TO DELAYS FOR
FIRMS, AND WE WOULD WELCOME ANY MEASURES TO STREAMLINE PRESENT
PROCEDURE, SUCH AS RECOMMENDED A-67.

5. ACTION REQUESTED: 1) CONFIRMATION THAT WITH REGARD TO
TRADE INQUIRIES WE ARE STILL OPERATING UNDER PROVISIONS
10 FAM 915 (REV. 12-18-61), AND CA-57, JULY 1,1965, OR IF
NOT, CITATION AS TO PRESENT GUIDELINES: 2) SPECIFICATION AS
TO HOW CONGEN' S HANDLING OF INQUIRIES CITED REFTEL FAILED TO
CONFORM TO CURRENT GUIDELINES: 3) PROVISION OF TIMELY INFORMA-
TION TO POSTS CONCERNING FIRMS KNOWN TO USDOC TO BE ABUSING
NORMAL TRADE INQUIRY FACILITIES.
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